



KONGSBERG

COMPANY PRESENTATION

Kongsberg Maritime

02/05/2023

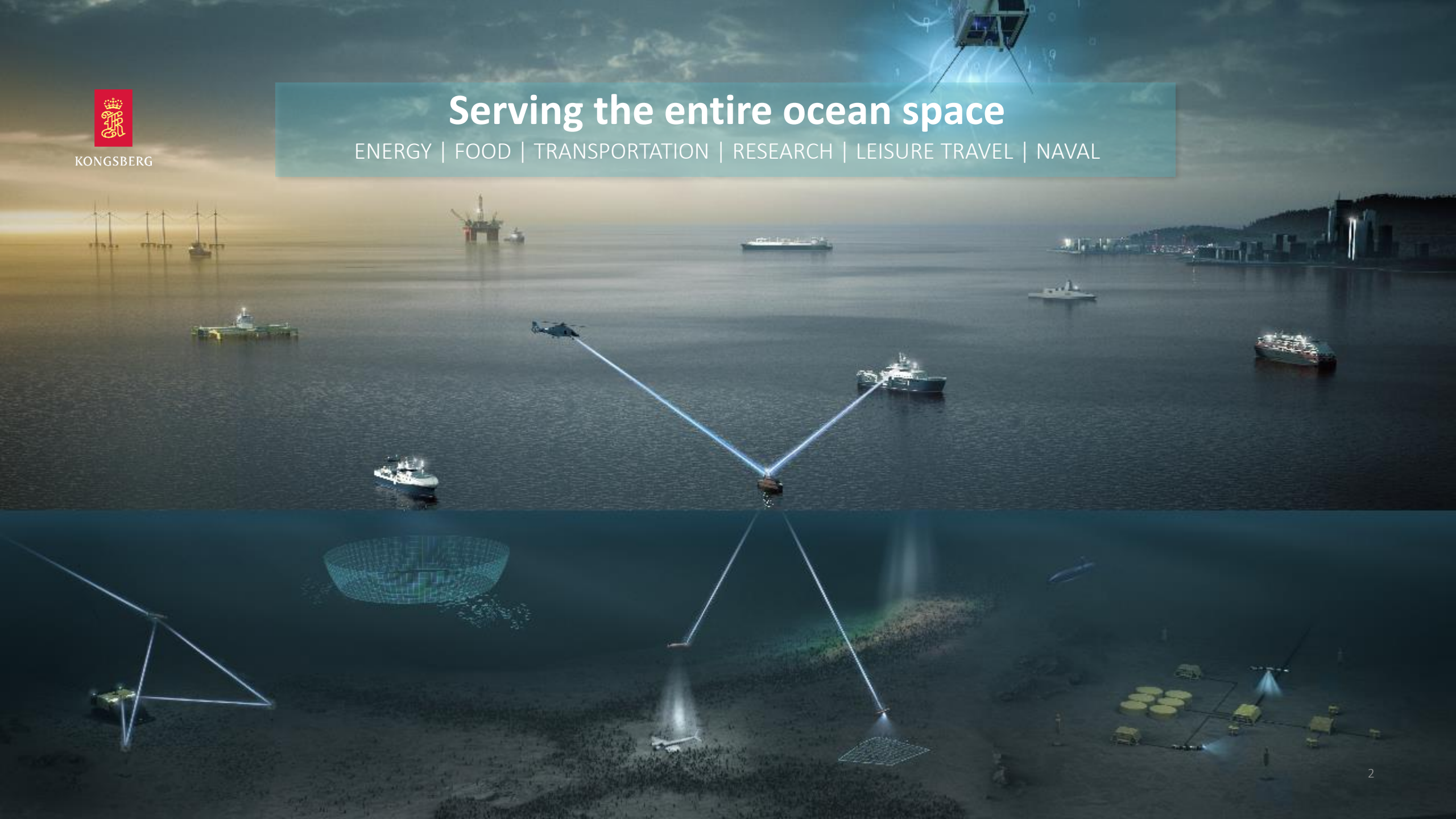
Lisa Edvardsen Haugan, Group EVP & President



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Serving the entire ocean space

ENERGY | FOOD | TRANSPORTATION | RESEARCH | LEISURE TRAVEL | NAVAL



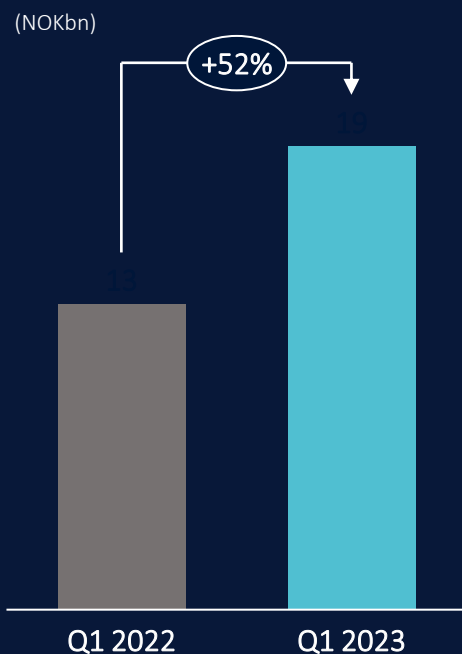


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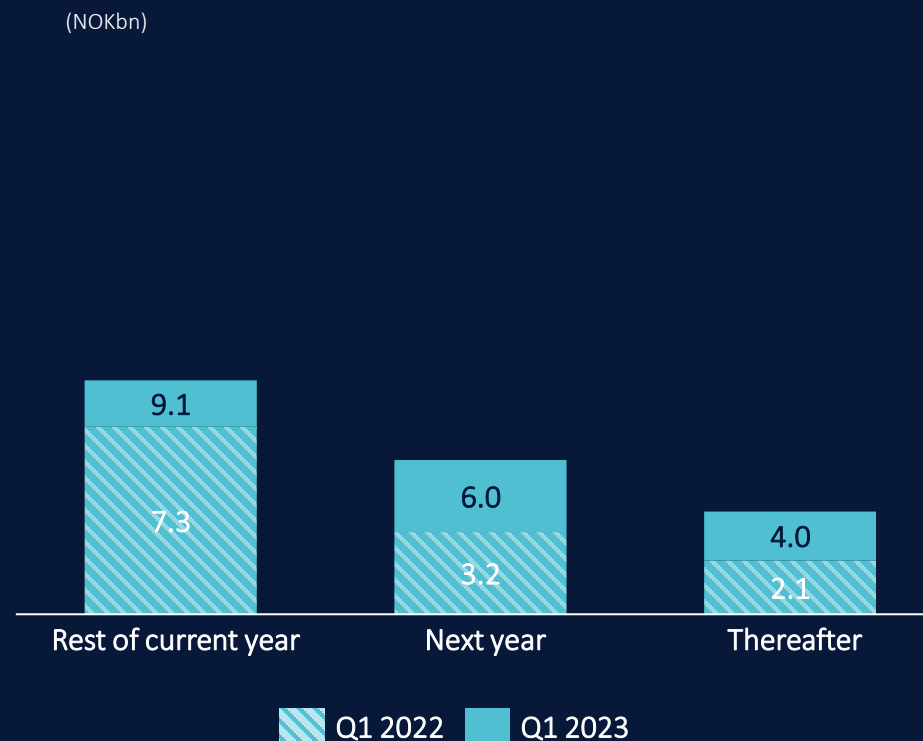
All time high order backlog

creates a solid platform going forward

Order backlog



Order backlog distribution compared to Q1 2022





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Our Vision: Shaping the maritime future

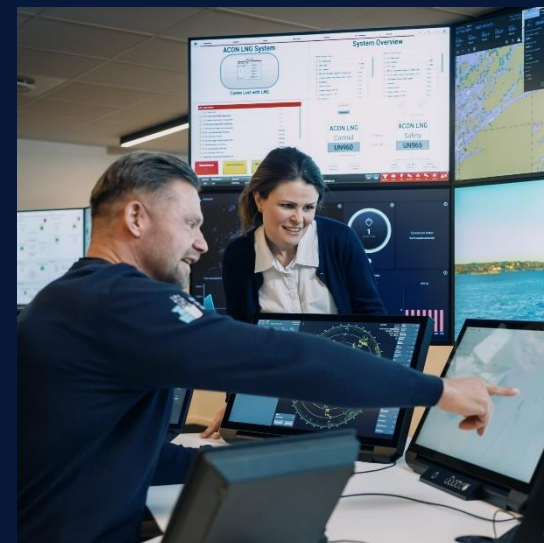
Our vision has three equally important anchors



CUSTOMERS' FIRST
CHOICE



TECHNOLOGY FOR ZERO
EMISSIONS



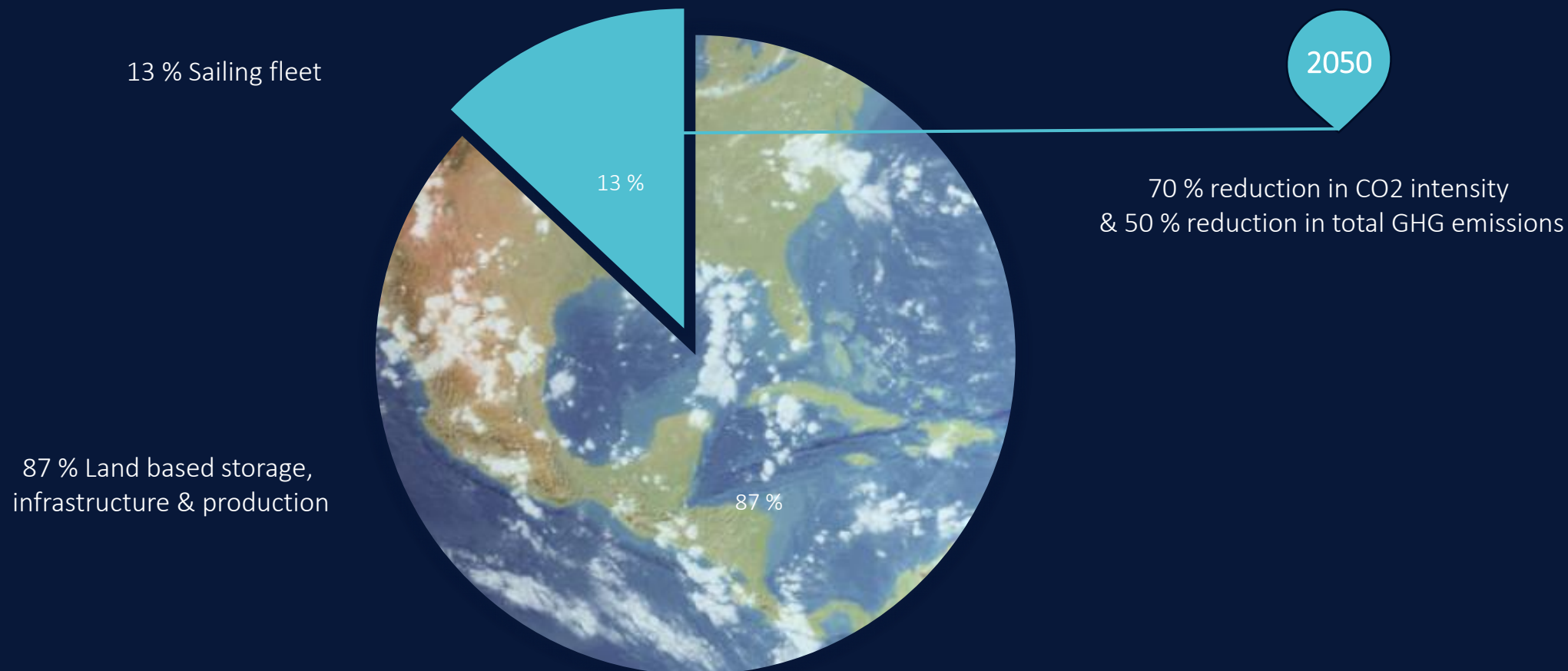
PEOPLE WHO PROTECH
THE OCEAN



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Shared objectives for a sustainable ocean

Researchers estimate a cost of 1.4 trillion USD to reach IMO 2050 target



Source: Transition Strategy Report. UMAS, London 2021



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How we support the mission

Drivers impacting pace of decarbonisation

AVAILABLE
TECHNOLOGY

FUEL
AVAILABILITY

ACCESS TO
FUNDS

COST OF NON-
COMPLIANCE

Competence unlocking each vessel's potential

ELECTRICAL
electrification of our
product offerings

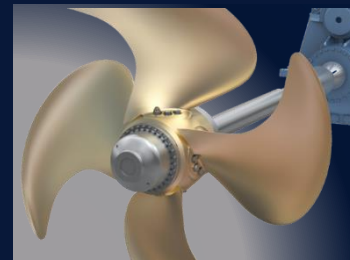
ENERGY
Advise our customers
through the energy
transition and deliver
optimized solutions

DIGITAL
Improving operations at sea
and helping to automate
work and drive value

Products and services supporting the green transition of our customers



SHIP DESIGN &
ENGINEERING



PROPULSION
EFFICIENCY



HULL OPTIMISATION



INFO MANAGEMENT
& DIGITAL



ENERGY SYSTEMS &
MANAGEMENT

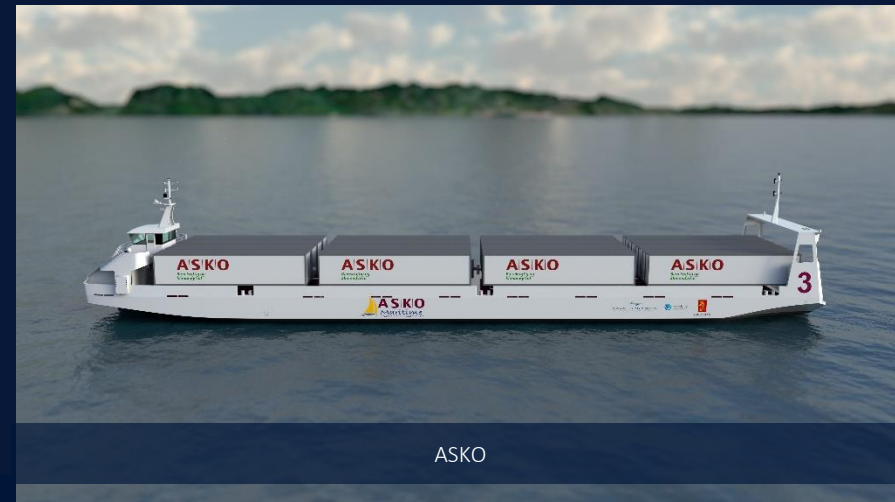


OPERATIONS
& ADVISORY



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Recent examples – tech for sustainability





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KM Strategic Priorities

Key strategic themes through which we will Shape the Maritime Future

MISSION CRITICAL PRODUCTS



INTEGRATION

ENERGY TRANSITION PARTNER



EMERGING OCEAN SPACE

DIGITALISATION



PEOPLE & COMPETENCE

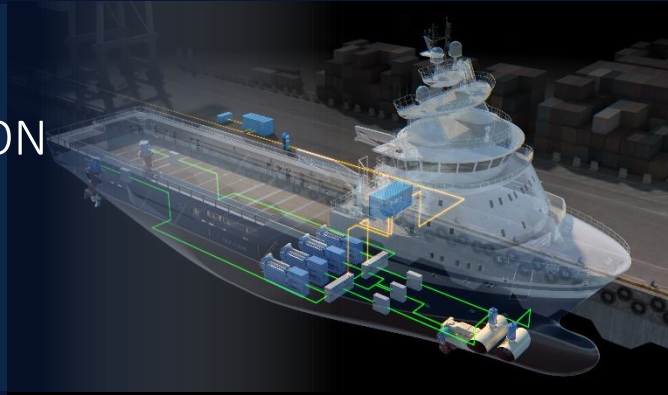
KNOWLEDGE ABOUT MARINE OPERATIONS



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Kongsberg Maritime

INTEGRATION
& ENERGY



AUTOMATION &
CONTROL



PROPULSION
& HANDLING



GLOBAL
CUSTOMER SUPPORT




GLOBAL SALES AND OPERATIONS



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A history of transformation

We've lived through major technology shifts
– and see an exciting future

- 
- The digital age
 - The oil age
 - Container freight
 - Steam!
 - Oars and sails





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Thank you

